

VIRTUAL HOME SELLING SOLUTION FOR OCCUPIED HOMES

1. Virtual consultations via Zoom, FaceTime, Google Hangouts etc.
2. Electronic documents signatures via Dotloop
3. Virtual walk-through and preparation
 - a. We will provide you with guidance on de-cluttering and staging
 - b. Every Leading Edge listing will have a Seller's Description of property
 - c. You take the photos, our staff will edit them and create a virtual tour
4. Virtual Open House
 - a. We will advertise and promote a virtual open house
 - b. Seller will do a live video tour during the virtual open house at which your agent will be online answering questions
5. Virtual Private Showings
 - a. We will schedule private showings
 - b. Seller will do a live video tour during the virtual showing at which your agent will be online answering questions
6. Offer
 - a. Upon an "acceptable" offer, the buyer will be allowed in to see the property within 24 hours and after the viewing the seller will execute the offer
7. Contract to purchase is executed
8. Buyers deposit will be electronically transferred via DepositLink
9. Inspection (unless waived)
10. Purchase and Sale agreement is executed
11. Appraisal
12. Smoke/CO inspection is deferrable for 90 days after restrictions are lifted
13. Buyer obtains financing commitment (if applicable)
14. Title V if applicable
15. Final in-person walk-through
16. Closing

Out front. And always behind you.™